



## PROFESSIONAL BIOGRAPHY JIM SANFORD – PRODUCT MANAGER

Years of Water Treatment Experience:	28
Work Experience:	ETI since September 2022 Chem-Aqua 2021-2022 – 1.5 yrs Solenis 1996-1998; 2004-2021 – 19 yrs InterFace Solutions – 1999-2004 - 5 yrs
Education:	SUNY – ESF College of Environmental Science & Forestry, Syracuse, NY Bachelor of Science, Paper Science & Engineering, Mgmt Minor - 1994
Professional Specialization:	Wastewater Polymers, DAFs, Sludge Presses, Field Sales & Service, Process Engineering, Process Troubleshooting, Data Analysis
Industry Segment Specialization:	Pulp & Paper, Manufacturing, HVAC
Industrial Water Treatment Experience:	Oil/Water Separation, HVAC - Class A Office Bldgs, Craft Breweries, Large University Boiler/Cooling Systems, Plastics Manufacturing, Biocides, Defoamers, Homeyer Consulting (Phil Redfearn)
Career Highlights:	Positions Held: <ul style="list-style-type: none"><li>• Process Engineering (Manufacturing)</li><li>• Production Management (Manufacturing)</li><li>• Field Sales Management</li><li>• Specialty Chemical Field Sales &amp; Service</li><li>• Water Treatment Sales &amp; Service</li></ul>
Professional Affiliations (Past/Present):	Association of Water Technologies (AWT) MBAA – Master Brewers Association of Americas
Awards/Certifications	(2) Eagle Awards for Sales Excellence
Personal Hobbies/Passion:	Golf, Hiking, Travel, Our Dogs